



الملتقى الدولي الثالث والعشرون للأسمدة  
والمعرض المصاحب  
تألق دائم لمنتجي الأسمدة العربية

**23<sup>rd</sup> AFA Int'l. Fertilizer Forum & Exhibition**  
**Arab Fertilizer Producers Continue to Shine**  
**31 January – 2 February 2017**

**Cairo - EGYPT**  
**Semiramis Intercontinental Hotel**

***Sponsor & Exhibitor Profiles***

# *Sponsor Profile*

# Platinum Sponsor



## **Abu Qir Fertilizers Company (AFC)**

Tel: +2035603030 (chairman Office) + 2035603042 (marketing Dept.)  
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[www.abugir.com](http://www.abugir.com)

**AFC Abu Qir fertilizers co.** was established in 1976 in which the public sector represents 88% of the company's capital. Abu Qir Fertilizers and Chemical Industries is a pioneering company in the field of production and marketing of nitrogenous, specialized and liquid fertilizers in Egypt and Africa, and is one of the major Arab and international companies working in this field.

The company produces and markets all types of solid, compound and liquid fertilizers in Egypt and abroad in which it represents more than 60% of the total market share of domestic fertilizers co.

The company keeps track of the most up-to-date technological methods, through the adoption and application of quality management system ISO 9001 and the Environmental Management System ISO 14001. The company has also adopted and applied Occupational Health & Safety Standards OHSAS 18001 and has been the first to obtain this certificate as well as lab certificate of eligibility IEC 17025.

The company is a main shareholder in:  
Alexandria Fertilizer Co. (Alexfert) and Helwan Fertilizers co.



## **Alexandria Fertilizers Co. - ALEXFERT – (Egypt)**

P.O Box: 21911  
Alexandria - Egypt  
Tel: + 20 3 5603231 – 5603022  
Fax: + 20 3 5603230  
E-mail: [info@alexfert.com](mailto:info@alexfert.com)  
[www.alexfert.com](http://www.alexfert.com)  
No. of Employees: 449

### **Company Profile:**

#### **Legal Form:**

AlexFert is an Egyptian Joint Stock Co. established on October 11<sup>th</sup>, 2003 under the provisions of the investment guarantees and incentive law No. 8 for the year 1997 as a private free zone.

#### **Activity:**

Production of high quality nitrogenous fertilizers (Ammonia, Granular Urea and Granular Ammonium Sulphate) using advanced technology that achieves high quality, safety and environmental protection.

#### **Products & Capacity:**

635 000 Tons p.a. of Granular Urea (46.5% Nitrogen).  
400 000 Tons p.a. of Anhydrous Ammonia (99.8%).  
175 000 Tons p.a. of Granular Ammonium Sulfate (20.2% N<sub>2</sub>, 23.8% Sulphur).

#### **Marketing:**

Providing premium products for both Local and International market.



## **Helwan Fertilizers Co. (HFC)**

Office: 1081 Kornish El-Nile ,Garden City, Cairo- Egypt

Telefax: +2(02) 27957642 – 27957684 – 27956721

[www.hfc-egypt.com](http://www.hfc-egypt.com) website:

Email: [hfc01@hfcegypt.com](mailto:hfc01@hfcegypt.com)

### **Company Profile**

Helwan Fertilizers Co. (HFC) is an Egyptian shareholding company

Established according to the private free zone and subject to the rule Of investment incentive and guarantees, law No. 8 of the year 1997 And law No. 114 of the year 2008

### **Company Location**

The Company is situated over an area of 150.000 sq . m. at the industrial Area in El – Tabbeen, Helwan. Far from Cairo by about 40 kilometers.

### **Company Activities**

The Company produces granular urea fertilizer 46.5% Nitrogen and ammonia which is an intermediate product.

### **Company Capital**

-Authorized capital US\$700 million.

-Paid-up capital US\$ 150 million.

Project investment cost US\$ 316.75 million.-

### **Establishment of company:**

With the well experienced German Company "Uhde" as the general contractor who supplied all equipment, erected it and commissioned the plant

-During: 33 months from the effected date of contract

-Production started on the 9th of March 2007

-On the 15th of May 2007, the provisional acceptance of the plant.

### **Production Capacity**

- Granulated Urea 650.000 m. tons per year

- Ammonia 400.000 m. tons per year

### **Specifications**

-Urea Fertilizer 46.5%Nitrogen

Biuret (maximum) limit 1%-

-Moisture (maximum) 0.5%

Particles size 2-4.5 mm (90% minimum) -

Crushing strength (4 kg minimum) -

### **Technology**

Natural Gas is the primary raw material for production with a daily consumption rate of 1.2 million cubic meters

The plant consist of the following departments:

### **Ammonia Production**

Technology and operation license of Uhde

### **Urea Fertilizer**

Technology and operational license of urea synthesis and

Urea granulation licence of Stamicarbon Co.

### **Quality Management**

Environment-A

Our main objective is to safeguard the environment inside and out side the factory

The analysis has shown that the emissions were less than the permitted limits

according to environment law No 4 / 1994 and law No 9 / 2009

### **HFC is certified for the following :-**

- ISO 9001/2008 for " Quality "

- ISO 14001/2004 for Environment

- OHSAS 18001/2007 for occupational Health and Safety.

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### **Misr Fertilizer Production Company "MOPCO"**

Tel: Head Office : +2 02 26713543  
Fax: Head Office : +2 02 26713539  
Plant: +2 057 2291315  
Plant: +2 057 2292062 www.mopco-eg.com

MOPCO has been established on July 26, 1998 under the Investment Guarantee and Incentive law No.8 of 1997  
MOPCO's activity focuses on the production of fertilizers such as Urea and ammonia with the capacity of 2 million tons of Urea per year from the three plants MOPCO 1, 2 and 3.

MOPCO is located at Damietta free zone on an area of 400 thousand m<sup>2</sup> and adjacent entirely to the port of Damietta on the Mediterranean Sea, giving flexibility in exporting of Ammonia and Urea Granules, which leads to a reduction in the cost of transportation.

MOPCO is committed to protect the environment by maintaining the highest standards of environment protection through its operations, the selected process facilities were designed to meet the national and international standards and regulations legislation today, Emissions are kept to a minimum and subject to an environmental Impact study.

Also, the company treats the sewage and Industrial wastewater within the company and it is further establishing an environmental monitoring station.

The company has registered in the new European system, which is known as " RECHE " for recording and evaluating the company's exported products to the European Union, This increases the chance of the continuous exportation of MOPCO's products to the European markets.

MOPCO has also obtained various international certificated such as ISO-14001, OHSAS-18001 , ISO-9001 .

www.mopco-eg.com



### **Evergrow for Specialty Fertilizers (Egypt)**

B93, Street 15, Smart Village, Km28, Cairo – Alex Desert Road,  
Cairo - Egypt

Tel: +20 2 35371091 Fax : +20 2 35371090

Email: [info@evergrowfert.com](mailto:info@evergrowfert.com)

www.evergrowegypt.com

#### **Company profile:**

The pioneers of specialty fertilizer industry in Egypt and Arab region .

Abu Rawash factories established in the year 2006 on 40,000 m<sup>2</sup>.

Sadaat factories established in 2010 on 180,000 m<sup>2</sup>.

Evergrow applies the latest production technologies and the highest international quality standards.

Evergrow invests more than 2 billion EGP to produce more than 475,000 tons/year of specialized fertilizer.

Evergrow is the most modern analysis laboratories in Sadat and Abu Rawash factories which certified with ISO/IEC 17025/2005.

Evergrow applies the highest local and international quality standards and complying with European union standards (REACH)

Evergrow acquires more than 60% of the local demand and exports to more than 30 countries by a logistics system with the highest level of efficiency.

In progress vision which will be reached by the end of 2017 Investments of 4 EGP pounds.





## OCI N.V.

Contact person: OCI N.V.  
Tel: (+31) 20 723 45 00  
Fax: (+31) 20 723 4501  
Email: sales@ocifertilizers.com / Fertilizers.marketing@ocifertilizers.com

### Company profile

OCI N.V. is a global producer of natural gas-based fertilizers and industrial chemicals based in the Netherlands. We produce nitrogen fertilizers; methanol and other natural gas based chemical products, serving agricultural and industrial customers around the world. We rank among the world's largest nitrogen fertilizer producers, and can produce nearly 8.4 million metric tons of nitrogen fertilizers and industrial chemicals at production facilities in the Netherlands, the United States, Egypt and Algeria. We expect total production capacity to exceed 12.5 million metric tons in 2017. OCI N.V. employs approximately 3,000 people and is listed on the NYSE Euronext in Amsterdam under the symbol "OCI"

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### *Misr Phosphate Company*

Address: 9w/7 Al Lasilky St. Autostrade, Maadi, Cairo, Egypt  
Landline: +202 25171058, +202 25167532  
Faxline: +202 25171018  
Email: [info@phosphatemisr.com](mailto:info@phosphatemisr.com)  
Website: [www.phosphatemisr.com](http://www.phosphatemisr.com)  
Chairman & CEO: Mr. Khaled El Ghazaly Harb

### Misr Phosphate Company

Organized and existing under the Egyptian law 159 for the year 1981. An Egyptian Joint Stock Company (National Investment Bank, Egyptian Mineral Resource Authority, Egyptian General Petroleum Corporation and Ganope) incorporated in 2009. Misr Phosphate Company is the largest producer of phosphate rock in Egypt with a production capacity of approx. 5 million mtpy.

**Company Vision:** Maximizing the value of phosphate ore of Egypt.

**Company Mission:** Increasing the exports of value-added phosphates profitably by implementing the best practices in the phosphate industry.

The Company has acquired concessions and licenses to operate several phosphate mines in Egypt namely Abu Tartour, El-Sebaayah and Red Sea mines, producing different grades of phosphate ore that are suitable to match any export market.

For Abu Tartour phosphate mine (the largest mine in Egypt), the probable reserve for the mining area currently being exploited is about 1 billion metric ton. The average P<sub>2</sub>O<sub>5</sub> content of the ore range from 24% up to 31%

The Company showed a dramatic improvement in the production and sales of different ore qualities in the last few years. It reached a sales capacity in 2016 of almost 2.8 million tons of phosphate rock ore, exporting to almost all major phosphate importing countries worldwide.

The Company is working on the development of a major merchant grade phosphoric acid project with a production capacity of 500 ktpy. This project will benefit from the huge ore reserves, infrastructure and utilities that are already existing at Abu Tartour site. With a sulfur burning sulfuric acid plant the project will be energy self-sufficient, completing all the needs of the vertical integration.

All the techno-economic studies have been achieved by a world class companies. Indicating the feasibility and profitability of the project with a substantial financial returns to the investors.

On the 3<sup>rd</sup> of November 2016, Misr Phosphate signed the JVA for the establishment of the project company with the National Investment Bank - Abu Qir Fertilizers - Al Ahli Capital holding Company - PETROJET - East Gas Co. - ENPPI - Egyptian Mineral Resources General Authority.

The Project Company “El Wady for Phosphoric Acid and Phosphates” is currently under establishment and development by its shareholders.

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### **OCP Group**

’OCP Group is a key player in the global phosphate market. It is the world's largest exporter of phosphate in all its forms: phosphate rock, phosphoric acid, and phosphate fertilizers.

Founded in 1920, OCP boasts more than 90 years of experience and is present across the entire value chain from the extraction to the sales of phosphate and its derivative products. With the world largest reserves of phosphate, cutting-edge chemical and production facilities, and world-class R&D programs, OCP responds creatively and cost-effectively to the growing global demand of its products.

Headquartered in Casablanca, OCP works in close partnership with over 160 clients worldwide. It provides over 23,000 direct jobs and 40,000 indirect jobs across Morocco.’’

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### **SABIC**

Saudi Arabia

T: +966 (11) 225 8492

[www.sabic.com](http://www.sabic.com)

SABIC is a global leader in diversified chemicals headquartered in Riyadh, Saudi Arabia. It manufactures on a global scale in the Americas, Europe, Middle East and Asia Pacific, making distinctly different kinds of products: chemicals, commodity and high performance plastics, agri-nutrients and metals.

The company supports its customers by identifying and developing opportunities in key end markets such as construction, medical devices, packaging, agri-nutrients, electrical and electronics, transportation and clean energy.

SABIC has more than 40,000 employees worldwide and operates in more than 50 countries. Fostering innovation and a spirit of ingenuity, the company has 10,960 global patent filings, and significant research resources with innovation hubs in five key geographies – USA, Europe, Middle East, South East Asia and North East Asia.

The Saudi Arabian government owns 70 percent of SABIC shares with the remaining 30 percent publicly traded on the Saudi stock exchange.

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# Sponsors



## ***The Chemical Industries Holding Company***

Address: 5 Tolombat Str. – Garden City – Cairo (Egypt)  
Tel: + 20227954006  
Fax: +20227964597  
E-mail: chairman@cihc-eg.com

Chairman & Managing Director: Dr. Reda El Edel

### **Company profile:**

The Chemical Industries Holding Company activities are of diversified nature. The Company is responsible for managing a security portfolio for 18 affiliated companies, the paid capital of which reaches, according to the fiscal year ending in 30/6/2015, around 4.6 billion pounds.

Furthermore, the companies total activity returns amount to 10.5 billion pounds, for the same year, and total net profits 1.5 Billion pounds.

The affiliated companies' activities diversify too, including Fertilizers, basic chemicals, papers, cement and other kinds of industries. Although the production targets mainly fulfilling the needs of the local market, some of such companies' exports sum to 467 million pounds in the mentioned above year. Also, the number of employees working in such companies reaches 33376 with total annual salaries of 2.8 billion pounds. The Holding Company pays due concern to conducting different restructuring processes in the affiliated companies, important of which are processes of technical restructuring, replacement and renewal besides contributing in the establishment of new companies.

Fertilizer industry companies come at the top of the companies to which huge investments were allocated for the processes of rehabilitation, replacement and renewal. For instance will be during 2016, KIMA Company rehabilitation project to order to operate by natural gas instead of its current used technology, which depend on water electro-analysis; the project took place through the establishment of an ammonia unit with a capacity of 1200 ton per day for the annual production of 530 thousand ton of urea and 220 thousand ton of ammonium nitrates, the estimated cost of which is 750 million USD.



## ***El-Delta Fertilizers & Chemical Industries Co. (Egypt).***

### **Headquarters and factories:**

Talkha - Dakahlia.  
Tel: 2523421 / 050-2524505 / 050-2526779 / 050  
Fax: 2522279 / 050  
E-mail: Asmeda@delta-fertilizer.com  
Website: www.delta-fertilizer.com

### **Cairo Office:**

Sheraton housing - the eighth district - BUILDING 8 , Street 9th  
Tel. 02-22669813 / 02-22667324 / 02-22667331  
Fax 02-22669809

### **Alex. Office:**

23 Tahrir Sq. 2nd floor - apartment #8  
Tel: 03-4863492, fax 03-4875121

### **Fertilizer Development Center:**

Tel: 22521950 to 22526810, fax 22525695  
E-mail delta-efdc@yahoo.com



**Delta Company for Fertilizers and Chemical Industries** was established on 1/7/1998 basis of the Nasr Company for Fertilizers and Chemical Industries (Suez / line), which was founded in 1946.

The company activity is a chemical industry, especially chemical fertilizers and chemicals associated or derived from, or for the industry as well as conduct all operations related to the mode-specific or purpose in question. And have the right to buy, sell and carry out import, export and trade agencies and non-representation of foreign companies.

The company's products:

A) The main products:

A / 1) fertilizer regular:

- Prilled urea 46.5%.
- ammonium nitrate fertilizer 33.5% (regular).
- ammonium nitrate fertilizer 33.5% (micro-elements).
- liquid urea nitrate, 32% (regular).



### ***El-Nasr for Fertilizers & Chemical Industries Co. - SEMADCO (Egypt)***

Tel: +20 2 22667324

Fax: + 20 2 22667325

[semadco@semadco.com](mailto:semadco@semadco.com) Website: [www.semadco.com](http://www.semadco.com)

The company activity: Producing and marketing nitrogenous fertilizers and intermediate chemicals, established in 1951 for the production of nitrogenous fertilizers.

Products:

Main products

- Ammonium nitrate fertilizer beloved 33.5%
- Ammonium sulfate fertilizers, 20.6% Nitrogen

Liquid fertilizers

- Ma O calcium nitrate fertilizer 11% Nitrogen

Secondary products:

- Liquid ammonia 99g 9% concentration
- 22% ammonia concentration
- Nitric acid 52-55% concentration
- Sulfuric acid concentration of 98.5%.



### ***Egyptian Chemical Industries "KIMA ASWAN" ( Egypt)***

Tel: +20 972314500 / 972314501 / 972314502 25740966 / 25740774 / 25740645

[info@kimaegypt.com](mailto:info@kimaegypt.com)

[www.kimaegypt.com](http://www.kimaegypt.com)

KIMA WAS established on 22 march 1956. Production: began in 05/22 /1960 .

- Production capacity of 1593 tons of fertilizer / day by 20.5% nitrogen equivalent to 2106 tons of fertilizer / day (15.5%).
- Amended in 06.20.1988 to 975 tons of fertilizer / day 33.5% nitrogen .

FACTORY AND COLONY ESTABLISHMENT

- The establishment of KIMA in Aswan relied in its earliest sense on exploiting the electric energy generated from the electricity station of Aswan Dam (1) in 1956 to make use of the bigger overflowing part from station energy, which gives out 280 megawatt.
- (Kima) Consumes about 150 M.W.hr, and the high percent of electricity consume in the electrolysis of water of produce hydrogen .

THE MAIN RAW MATERIALS (ELECTRICITY, WATER, AIR).

### Policy

KIMA policy adopted by the company's management and employees at all levels to achieve the requirements of quality and continuous improvement, and purpose in that satisfy the needs of customers in the present and meet their expectations in the future, as consistent with the purpose of its establishment represented in industry and trade nitrogenous fertilizers (ammonium nitrate) , low-density ammonium nitrate ,ferrosilicon alloy and Silica fumes Which meets the requirements of international standard ISO 9001-2008

### Main products:

- 1 – Periled Fertilizer: NITRO KIMA FORT 33.5 % Nitrogen with the micro nutrients
- 2 – Liquid Fertilizer: Ammonium Nitrate Fertilizer 30 : 33 % Nitrogen
- 3 – Pure Ammonium Nitrate 34.8 % ( Dense ) For medical and Industrial Use
- 4 – Pure Ammonium Nitrate 34.8 % ( Porous ) For Industrial Use
- 5 – Ferrosilicon Alloy ( 60 % : 75 % ) Si
- 6 – Oxygen gas For Medical and Industrial Use 99.9 % O2 purity .
- 7 – Nitrogen gas High Purity 99.9 % N2
- 8 – Ammonium Hydroxide 20 : 25 % NH4 OH
- 9 –Hydro Choric Acid High Purity 28 % HCL
- 10- silica fume 92 – 95 % Si

### INVESTMENT OPPORTUNITIES:

- The company is in the process of rehabilitation of factories by using natural gas instead of electricity , that is will be in two stage: -

#### • Phase I:

- Build New Ammonia / Urea Plants based on natural gas to produce:

1. 1200 MTPD ammonia.
  - 300 tons / day ammonia to existing plant to produce
    - 120 thousand tons per year of ammonium nitrate (high / low) density.
    - 100 thousand tons of ammonium nitrate fertilizer.
2. 1575 MTPD Urea  
The estimated benefits required 632 million U.S. dollars (without accrued interest).

#### • Phase II:

- Rehabilitation of the end of plant-based and estimated investment cost of about 146 million U.S.\$ (without accrued interest).

- The rehabilitation of the end of plant-based to improve the technical performance and economic and environmental compatibility and maximize the value added to the project to prepare the company so that the natural gas and include:

- 1 – Rehabilitation of fertilizer, (low/ high) density the ammonium nitrate dept by buying
  - granulation unit
  - neutralizer unit
  - Rehabilitation of ( low/ high ) density ammonium nitrate units )
- 2 – Rehabilitation Department of nitric acid-based and purchased a new nitric acid unit.
- 3 – Rehabilitation and packaging unit.
- 4 – Rehabilitation cooling sections.

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# EXHIBITOR PROFILE



## **KUBOTA SAUDI ARABIA CO., LLC.**

MP: +966 50 530 1581

T: +966 13 832 7209 ext. 124

F: +966 13 832 7201

www.kubota.com.sa

Postal add: Po Box 68638, Dammam 31537 KSA.

KUBOTA SAUDI ARABIA CO., LLC.

KSACO is an ISO 9001 & 14001 Certified Company.

Andy Jinxing SHANG

Export Sales & Marketing Manager

### **Company profile:**

In 2009, KUBOTA Saudi Arabia (KSACO) started its history focusing on services to the society by offering environmentally compatible products designed to improve the quality of life.

With leading technology in manufacturing products that serve the fields of Water, Oil, Petrochemical and Steel industries, KUBOTA proudly reveals its ambition of spreading its growth and services from Saudi Arabia, to other Arabian (Middle East) countries, Europe and North Africa with a commitment of serving the development of countries and societies.

KUBOTA shall promote the structural reforms of business and strive to recover and enhance profitability.

KUBOTA... For Earth, For Life.



[www.clariant.com/catalysts](http://www.clariant.com/catalysts)

### **Company profile:**

Clariant is a globally leading specialty chemicals company, based in Muttenz near Basel/Switzerland. On December 31, 2014 the company employed a total workforce of 17 003. In the financial year 2014, Clariant recorded sales of CHF 6.116 billion for its continuing businesses. The company reports in four business areas: Care Chemicals, Catalysis & Energy, Natural Resources, and Plastics & Coatings. Clariant's corporate strategy is based on five pillars: increase profitability, reposition portfolio, add value with sustainability, foster innovation and R&D, and intensify growth.

Clariant's Catalysts business unit is a leading global developer and producer of catalysts for industrial processes. It has been part of the Catalysis & Energy business area of the Clariant Group since the acquisition of Süd-Chemie in 2011. Clariant Catalysts is headquartered in Munich, Germany, and has a total of 18 production sites, 14 sales offices, and 12 R&D and technical centers around the world. Approximately 1790 employees serve customers across all regional markets. Aimed at delivering sustainable value to customers, Clariant's catalysts and adsorbents are designed to increase production throughput, lower energy consumption, and reduce hazardous emissions from industrial processes. The broad portfolio also includes products that enable the use of alternative feedstock for chemical and fuel production.



### ***ElNasr Co. For Intermediate Chemicals (NCIC)***

Cairo/Alex. Desert Road Km 28, Industrial Area Abou-Rawash, Giza

Tel: +202 35391640 (5 lines)

Fax: +202 35390678

ncic@nasrchemicals.com

www.nasrchemicals.com

Chairman Managing Director: **Eng. Mokhtar Abd El-Latif**

#### **Company profile:**

Pioneer in manufacturing of chemicals and fertilizers

- Aluminum Sulphate
  - Chlorine & Alkali products
  - Conc. Sulfuric Acid & hydrochloric Acid and Phosphoric acid
  - Fertilizers (SSP/TSP-NPK & DAP – SOP).
  - Household insecticides Aerosols
  - Industrial & medical Gases.
- 



### ***thyssenkrupp Industrial Solutions (Egypt) S.A.E***

6A Mostafa Refaat Street, Sheraton Heliopolis Area, Cairo, Egypt

Phone: +2 02 22662885

Fax: +2 02 22662881

Website: [www.thyssenkrupp-industrial-solutions-egypt.com](http://www.thyssenkrupp-industrial-solutions-egypt.com)

[www.thyssenkrupp-industrial-solutions.com](http://www.thyssenkrupp-industrial-solutions.com)

Contacts:

Thore Lohmann, CEO

Ayman El-Moghly, Head of Sales & BD

#### **Company profile:**

thyssenkrupp Industrial Solutions (TKIS) is an integration of ThyssenKrupp Uhde and ThyssenKrupp Resource Technologies (the amalgamation ThyssenKrupp Fördertechnik, ThyssenKrupp Polysius). TKIS comprising Process Technologies, Resource Technologies offer a large portfolio within the chemical, petrochemical, refining industries, as well as mining, cement, mineral processing and bulk materials handling industries, thus offering customers cost efficient high-tech solutions as well as the range of products and services of an EPC CONTRACTOR.

The history of TKIS in Egypt dated back to 1958 when TKIS had implemented KIMA fertilizers plant in Aswan. In 2004, TKIS had established in Cairo a local organization; ThyssenKrupp Industrial Solutions (Egypt) formerly named Uhde Engineering Egypt (UEE), to support its activities to cover engineering, procurement, construction and project management services with support of local qualified engineers.

In the last twenty years, TKIS supported the Egyptian industry, whether governmental or private sector, with more than 15 plants in different industrial areas; in fertilizers, petrochemicals and organic chemicals. Furthermore, TKIS had built more than 80% of ammonia plants in Egypt.

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***IBRAMAR SHIPPING COMPANY S.A.E***

15, El Nasr Road, Ramo Buildings, Nasr City,  
Cairo - EGYPT  
Phone : +20 2 305504-0/1/3/4  
Fax : +20 2 305504-5/8  
Mob. : +20 122 7332268

***Company profile:***

Ibramar offers tailor made ship agency services at all Egyptian ports to vessels owners and charterers for their operational, official, financial, legal representation to fulfill their voyage requirements.  
Our main profession is shipping agency, customs and logistic operations for offshore projects, a field which our staff is fully experienced for more than 25 years in shipping business.

Interlog – international logistics, attending the group's forwarding / logistics requirements through our strategically connected worldwide partner network.



***Schmidt+Clemens Group***

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51789 Lindlar  
Germany  
Tel: +49 22 66 92 0



***Universal International Trading***

99 El Sabak St., Merryland – Heliopolis –  
Cairo –Egypt  
Tel: +202 26350038 / 26329092  
Fax: +202 26345849

***Company profile:***

Schmidt + Clemens Group (S+C) is the worldwide leader producer of high alloy castings for the petrochemical, refining, fertilizer and direct reduction of iron ore industries.

With more than 130 years of history and 5 production mills, S+C supplies the highest quality standards and provides R&D services, installation, operation and maintenance support.

In Egypt, S+C counts with the support from Universal International Trading (UIT), Egyptian Company established in Cairo in 1972, with more than 40 years of experience serving fertilizers, steel, electricity, oil and gas sectors.





Neelam Aqua & Speciality Chem  
(Anti-caking, Dust Suppresser, Antifoam)

### **Neelam Aqua & Speciality Chem (India)**

H- 337 (D), Street No.17, V.K.I.Area,

Jaipur-302013, India

Tel: +91-141 2460539, 2460611 Fax: +91-141-2460081

India Mobile +91 98290-69545

Email:mkmathur@neelamaqua.com www.neelamaqua.com

#### **Company profile:**

The Company – **Neelam Aqua & Speciality Chem** manufactures products & provides services for the Fertilizer Industries worldwide. Neelam Aqua manufactures anti-caking for Urea, LAN, Ammonium Nitrate, NPK, DAP & water soluble Fertilizers.

Neelam Aqua manufactures effective Antifoam for phosphoric acid & phosphatic fertilizers. It has unique environment friendly colouring agents for the Fertilizers. The company manufactures dust suppressors for ssp, tsp ,dap & NPK.

The Company has 5 factories located in different parts of the world for providing quick delivery of material in various continents.

NEELAM AQUA & SPECIALITY CHEM IS AN ISO: 9001 Company.

The Company has a very well equipped R&D lab and pilot plant for various studies in the Fertilizer manufacturing.



### **NAQ Global Companies**

Regd. Office: Pearl Rajkamal, C-41, Jyoti Marg,

Bapu Nagar, Jaipur-302 015 (Rajasthan), India

Phones: 4059450 STD Code: 0141 - Fax: 4015450

President & CEO: Avdhesh Mathur

E-mail: president@naqglobal.com

GM: Prakash Mathur,

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Sr. Mgr.(Marketing): Suman Bhattacharjee,

+91- 9830019888 indiamktg@naqglobal.com

Mgr( Marketing): Varun Mathur,

+91- 9929112546 varun@naqglobal.com

#### **Company profile:**

Established In Year 2006 in Porto Alegre in Brazil, and expended to India & UAE in Year 2009. Further in 2010. New manufacturing unit established in Uberaba in Brazil.

Main Activities

Manufacturing and Supplying latest generation Specialty products & Providing World Class Expert Technical Services for Fertilizer Quality Improvement

Notable Achievements

Company Manufactures:

1. Anti-caking Agents for Urea, NPK, DAP, MAP, AN, AS & other Phosphatic & Mixed Fertilizers
  2. Granulating Aids  
For NPK, DAP, MAP, CAN, AN  
ANP, AS and other phosphatic  
Complex fertilizer.
  3. Dust Suppresser for fertilizer dust control, Sulphur & Rock Phosphate Handling.
  4. Micro Nutrient Binders
  5. Filtration Aid
  6. Defoamers for Phosphoric Acid Plants and for Phosphatic Fertilizer plants.
  7. Froth Flotation Agents for purification of rock phosphate and other minerals.
- Turnover: Group Turnover - USD 100 million



## ***Bedeschi***

www.Bedeschi.com

Bedeschi is one of the oldest companies in Europe for heavy clay, bulk handling and crushing equipment manufacturing. Bedeschi has more than 100 years of experience in designing and implementation of machinery for various industry like brick and roof tiles, marine installation, mining and generally it specializes in all kinds of cargo handling equipment and fertilizer handling equipment (we invite you to visit our website [www.Bedeschi.com](http://www.Bedeschi.com)).

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## **Saudi Specialty Chemical Industries Co. Ltd**

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[www.ssci.com.sa](http://www.ssci.com.sa)

SSCI is a global leading manufacturer of custom-made additives for mining & fertilizer industries. Our product range includes antifoams both water & oil based, anticaking, antidust and coloring agents for granular fertilizer, granulating aids, flocculants and floatation agents.

Having an experience of more than 18 years as a leading manufacturer for water treatment chemicals, home care, construction/coating, textile, ceramics, phosphate/fertilizers, mining, leather, paper, oil & gas along with fully equipped R&D, strong manufacturing and logistics capabilities, and sales and service networks in Saudi Arabia, India, UAE, Morocco, Jordan, Egypt, Indonesia, & China, SSCI is enough capable to meet clients quality expectation & delivery requirements.

With a mission to be viewed by customers as partner not supplier, SSCI managed to become one of the market leaders in the field, serving customers all over the globe, with focus on Middle East and North African "MENA" markets.

SSCI believe in endeavoring sustainable development & innovation & its major advantage lies in exactly determining what chemical technology works best for a particular application to solve the customer's trouble.

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# ***MEDIA PARTNERS***



## ***CRU's company profile:***

CRU's reputation with customers across mining, metals and fertilizers is for integrity, reliability, independence and authority.

CRU's insights are built on a twin commitment to quality primary research and robust, transparent methodologies. You can rely on our work - our data, our views, our models - because we have built them ourselves, from the ground up, since our foundation in 1969.

The requirement for exclusive, first-hand knowledge has driven us to invest in a global team of analysts, the key to gaining a real understanding of critical, hard-to-reach markets such as China.

CRU's people - whether delivering market outlooks, price assessments, cost analysis or consulting - focus on helping customers to make important business decisions. Across a comprehensive range of commodities, we strive to provide customers with the best service and the closest contact - flexible, personal and responsive.



Argus FMB is a market leader in fertilizer price reporting, consultancy, news and events. Offering a comprehensive range of services for the fertilizer industry, Argus FMB continues to develop new and improved essential tools, including Argus Direct, the premium way to access reports, prices, market insight, fundamentals data and news.

Argus FMB's fertilizer services cover the following markets:

- Ammonia
- Nitrogen
- Phosphates
- Potash
- Sulphur
- Sulphuric Acid
- Micronutrients
- NPKs

For further information about the organisation and fertilizer services on offer, please email us at [fertilizer@argusmedia.com](mailto:fertilizer@argusmedia.com).



## ***BCInsight Ltd***

**www.bcinsightsearch.com.**

As the publisher of the industry-leading titles Fertilizer International, Nitrogen+Syngas and Sulphur, BCInsight offers complete coverage of the international fertilizer, related chemicals, sulphur and raw materials industries, providing valuable insight, unrivalled technical coverage, historical price trends, market outlook and in-depth reporting on projects, processes and environmental issues.

**Fertilizer International** is the only publication to cover the entire global fertilizer industry, with a special focus of phosphates and potash.

**Nitrogen+Syngas** is the only publication to provide global coverage of the nitrogen and syngas industries – ammonia, urea, nitric acid, ammonium nitrate, UAN, hydrogen, methanol, gas-, biomass and coal-to-liquids.

**Sulphur** is the only publication to provide a truly international view of the sulphur and sulphuric acid industries.

**BCInsight** also publishes two dedicated buyers' guides, Fertilizer Industry Directory and Sulphur Industry Directory, as well as a combined online search to products, processes, equipment, materials and companies worldwide, [www.bcinsightsearch.com](http://www.bcinsightsearch.com).





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ICIS is the world's largest petrochemical market information provider, and has fast-growing energy and fertilizer divisions. Our aim is to give companies in global commodities markets a competitive advantage by delivering trusted pricing data, high-value news, analysis and independent consulting, enabling them to make better-informed trading and planning decisions.

ICIS also provides a number of FREE resources ([www.icis.com/market\\_updates](http://www.icis.com/market_updates)) to keep you informed of what's happening in the markets you're interested in. Sign-up to ICIS e-newsletters ([www.icis.com/market\\_updates](http://www.icis.com/market_updates)) to receive regular market updates, price trends, analysis and outlook articles on your areas of interests.

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### **Chem-Courier**

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[www.chem-courier.ru](http://www.chem-courier.ru)

### **Company profile**

Chem-Courier is a major information and publishing agency in CIS region with over 18 years of experience of reporting on the chemical markets. The agency provides independent information and expert analysis of the main chemical markets such as those for petrochemicals, LPG, mineral fertilizers, polymers, paints&coatings, chlorine and alkali, and tyres.

WFM (WorldFertilizerMarket) - an international product of the agency in the world fertilizer market.

Our clients: OCP, Trammo, Koch, Yara, SwissSingapore, Ameropa, Nippon JFC, Eurochem, Phosagro, Uralchem, Acron, Gazprom, SBU Azot, NF Trading, Grodno Azot, Uralkali, Belaruskali, Ostchem etc.

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insight  
beyond  
numbers

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Integer Research is the leading provider of specialist economic and financial analysis, market forecast, strategy and benchmarking information to the global fertilizer industry. Headquartered in London, UK, the company was set up in 2003 to bring a new approach to traditional production-centred analysis of the fertilizer market. The company now has offices in Tokyo, Beijing and Detroit.

Integer's staff skill-set includes financial analysis, economics and engineering, enabling them to bring a sophisticated focus to support company and market analysis.

We serve clients with bespoke research and subscription services that provide cost and profit margin benchmarking, market analysis and forecasts.

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